

Oct 27, 2017

Jeanine West
Flowers Canada
jeanine@fco.ca

Re: Greenhouse Discharge

Dear Jeanine,

Please find the following quotation for analytical services. Should you require additional analysis or clarification, kindly contact me so that we can address any questions or alterations. This quotation will be valid for 90 days, and the prices indicated are our annual prices, in effect until December 31st, 2017.

I would like to thank you on behalf of SGS for your request for quotation and look forward to working with you.

Sincerely,

Deanna Edwards

Deanna Edwards
Environment, Health and Safety
SGS Canada Inc.
1 705 652 2191
deanna.edwards@sgs.com



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COST SUMMARY

TERMS

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Greenhouse Stormwater Discharge	Unit Cost
pH	CA\$5.00
Chloride, Nitrate, Nitrite, Sulphate	CA\$16.00
Metals by ICP (includes hardness) Phosphorous, Zinc, Copper, Manganese, Iron, Molybdenum, Boron, Potassium, Hardness	CA\$35.00
Solids, Total Suspended (TSS)	CA\$9.00
Ammonia+Ammonium - solution	CA\$9.00
Phosphorus Total Reactive by skalar (TRP)- solution	CA\$10.00
Shipping If shipping on SGS account. Per shipment rate.	CA\$15.00
Total	CA\$99.00

Prices are in CAD and do not include any applicable taxes.

Prices include:

- Bottles and shipping containers

Turnaround times for the samples indicated on this quote are:

- Chemical test results 5 to 7 business days from receipt of samples

TERMS

By accepting this quote, or by submitting samples for analysis, you confirm you agree with the [SGS Terms & Conditions of Service](#) as well as the Terms outlined below.

Analytical Turnaround

Unless agreed otherwise, routine analytical turnaround for routine samples is 5-7 business days from sample receipt in the laboratory (excluding any applicable subcontracted parameters). Priority services, including same-day analysis available on select samples. Please arrange priority turnaround requirements prior to sample submission (additional fees apply).

Invoicing Terms

All prices are quoted in Canadian Funds and do not include applicable taxes. A minimum monthly invoicing amount of \$150.00 may be applied to submitted projects not meeting the requirement. Customers whose analytical costs do not meet the minimum invoice billing, can pay the minimum COD billing charge of \$50.00. All payments may be made by credit card (Visa, Amex, and MasterCard), debit card, cheque (SGS Canada Inc.), or by electronic transfer of funds (please contact your customer service representative for account information).

Sample Storage/Disposal

Routine solution and pulp samples will be stored for 30 days from analysis completion unless arrangements have been pre-arranged by the client (additional fees may apply). Samples which have a limited holding time will be disposed of weekly. Alternatively, samples can be returned collect. Laboratory samples of hazardous material that cannot be readily discarded or returned to the client for disposal may be subject to a disposal fee. Non hazardous routine pulp samples will incur a disposal fee of \$2.00 per sample unless agreed otherwise.

Accreditation

SGS Canada Inc. Environment, Health and Safety currently has accreditation to the ISO Standard ISO 17025 with the Canadian Association of Laboratory Accreditation (CALA) for specific registered tests. Detailed lists of the accreditation scopes are available online at www.cala.ca.

Client Confidentiality

SGS Canada Inc. Environment, Health and Safety is committed to providing clients with service excellence, which includes a strong emphasis and respect for clients' right to privacy. All personal information is collected only for the purpose of performing the requested service or of adding your name and contact information to our database or mailing list, so that we can provide you with information, or respond to a request you have made. By requesting services from SGS Canada Inc. Environment, Health and Safety, you consent to the collection and use of this information in accordance with SGS Canada Inc. Environment, Health and Safety Privacy Statement. We do not disclose any personal information to third parties, except as required by law or upon your request. A copy of the full Privacy Statement is available upon request.

Ministry of the Environment and Climate Change Licensing and Reporting for Drinking Water

SGS Environment, Health and Safety (Lakefield and London laboratories) is licensed by the Ontario Ministry of the Environment and Climate Change to perform analysis of drinking water samples in Ontario. All indicators of adverse drinking water quality and exceedances of standards will be reported as per the current regulatory requirements in addition to data upload into the DWIS and LRMA systems. Our, *Certificate of Drinking Water Testing License* is posted in our sample reception area and a copy of the license is available on request.

Sampling Collection/Handling & Transportation of Samples & Supplies

Sampling supplies including sample bottles, chain of custody forms, sampling instructions, ice packs, preservatives, pre-charged containers and site specific shipment coolers are available upon request. Unless prior arrangements have been made, shipping containers outstanding past 125 days will be charged at the cost of containers and bottles plus initial shipping cost. Please contact your client services representative for details. Additional supplies can be ordered via phone, fax or email. For guaranteed delivery all orders should be placed 1 to 2 weeks in advance. SGS Environment, Health and Safety follows, (as appropriate), the guidelines for sample collection/handling and transportation of drinking water samples as outlined in the Ministry of the Environment and Climate Change document, Practices for the Collection and Handling of Drinking Water

Samples. A copy of this document is accessible on-line at: <http://www.ontario.ca/document/practices-collection-and-handling-drinking-water-samples>) or printed copies are available upon request.